# **3ST - THE IMPACT CANVAS**

### **GOAL**

What is the objective, the ultimate goal?

#### **RATIONALE**

What is the underlying thought behind the pilot?

#### **OUTCOMES**

Visualisation of results: what happens between the vision and the final goal? What connections and boundary conditions exist between the results?

#### **ACTIVITIES**

What actions are needed to achieve the results?

#### **ASSUMPTIONS**

What assumptions need to be made?

# FIRST (NEXT) STEP

What will be the first logical step?

## **REQUIRED SKILLS**

What different skills do stakeholders need for a successful pilot?